

## PRESS RELEASE

ANIMA Holding: March 2019 net inflows

- Net inflows (excl. Class I insurance): -€151 million
- Net inflows insurance business (Class I): -€55 million
- Total AuM month-end €178 billion

## Milan, 8 April 2019

ANIMA Group recorded in March 2019 negative net inflows for around €151 million (excluding Class I insurance mandates), with total ytd net inflows positive for €8 million.

Regarding the traditional life insurance business (Class I), net inflows is negative for around €55 million, with total ytd net inflows negative for €95 million.

At the end of March, total asset under management of ANIMA Group is ca.  $\leq$ 178 billion, also thanks to a weighted average performance of mutual funds of +4% since the beginning of the year.

"The first quarter marks a two-sided trend for net new money: on the one hand a positive figure for the institutional segment, on the other hand negative flows for the retail component due to a more cautious attitude of distributors and clients following a difficult year such as 2018. Looking at the remaining part of the year, we are confident we will see a gradual improvement thanks to the recovery of retail investors' confidence, also given the good market performance, and the positive contribution of the institutional segment. For this reason we confirm that we expect a positive figure for flows in 2019 in the range of 1 and 1.2 billion Euro", commented Marco Carreri, CEO of ANIMA Holding.

Net inflows (€bn)	Mar '19	2019 YTD	2018 YTD	2018 FY
Mutual funds	-0.232	-0.193	0.478	0.190
Individual portfolios (excl. Class I)	0.082	0.201	0.222	0.960
TOTAL excl. Class I	-0.151	0.008	0.700	1.150
Individual portfolios - Class I	-0.055	-0.095	-0.098	-0.174

AuM (€bn)	31.03.19	31.12.18	31.03.18	Δyoy
Mutual funds	71.432	69.021	72.404	-1.3%
Individual portfolios (excl. Class I)	20.519	19.448	16.097	27.5%
TOTAL excl. Class I	91.950	88.469	88.500	3.9%
Individual portfolios - Class I	85.785	84.641	5.291	n.m.
TOTAL AUM	177.736	173.110	93.791	89.5%

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ANIMA is a leading Italian independent asset management operator, with ca. €178 billion of assets under management (as of March 2019). A synthesis of different complementary paths and specializations, ANIMA nowadays offers one of the largest range of products and services available on the market. ANIMA's offering is composed of Italian collective investment schemes and foreign SICAVs. The company also offers institutional and private pension funds, as well as private wealth and institutional asset management services. For further information, please visit www.animaholding.it

## Contacts:

Barabino & Partners Tel +39.02.72.02.35.35 Emma Ascani e.ascani@barabino.it ANIMA - Investor relations Tel. +39.02.63.536.226 Fabrizio Armone fabrizio.armone@animaholding.it